Supplementary material

| Multivariate tests: | Pillai's Trace | df | F | р | η_p^2 |
|---------------------|-------------------------|--------|--------|------|------------|
| Intercept | .126 | 6,288 | 6.940 | .000 | .126 |
| Outcome | .217 | 12,578 | 5.849 | .000 | .108 |
| Game | .032 | 6,288 | 1.569 | .156 | .032 |
| Outcome x Game | .032 | 12,578 | 0.772 | .680 | .016 |
| Gender | .068 | 6,288 | 3.508 | .002 | .068 |
| Univariate tests : | Dependent Variable | df | F | р | η_p^2 |
| | Δ Disappointment | 2 | 4.419 | .013 | .029 |
| Outcome | Δ Feeling Lucky | 2 | 13.601 | .000 | .085 |
| | Δ Irritation | 2 | 1.962 | .142 | .013 |
| | Δ Joy | 2 | 16.374 | .000 | .101 |
| | Δ Sadness | 2 | .124 | .883 | .001 |
| | Δ Satisfaction | 2 | 13.761 | .000 | .086 |
| Game | Δ Disappointment | 1 | .358 | .550 | .001 |
| | Δ Feeling Lucky | 1 | 3.241 | .073 | .01 |
| | Δ Irritation | 1 | .127 | .721 | .000 |
| | Δ Joy | 1 | .025 | .874 | .000 |
| | Δ Sadness | 1 | 2.232 | .136 | .008 |
| | Δ Satisfaction | 1 | 1.833 | .177 | .006 |
| Outcome x Game | Δ Disappointment | 2 | .675 | .510 | .005 |
| | Δ Feeling Lucky | 2 | 1.139 | .321 | .008 |
| | Δ Irritation | 2 | .245 | .783 | .002 |
| | Δ Joy | 2 | .430 | .651 | .003 |
| | Δ Sadness | 2 | .628 | .534 | .004 |
| | Δ Satisfaction | 2 | 1.373 | .255 | .009 |
| Gender | Δ Disappointment | 1 | .166 | .684 | .001 |
| | Δ Feeling Lucky | 1 | 7.222 | .008 | .024 |
| | Δ Irritation | 1 | .423 | .516 | .001 |
| | Δ Joy | 1 | 8.977 | .003 | .030 |
| | Δ Sadness | 1 | .072 | .789 | .000 |
| | Δ Satisfaction | 1 | 10.943 | .001 | .036 |
| df error | | 293 | | | |

Table 1 – Multivariate and univariate tests of MANCOVA performed on delta (Δ) emotions (the post-value less the pre-value).

| Model summary | R-sq .111 | F 3.598 | <i>df</i> 10,289 | | р .000 | |
|---------------------------|---------------------|-------------------|---------------------|------|------------------|--|
| Model | В | | t | р | CI | |
| Constant | 5.36 |) | 9.882 | .000 | [4.293; 6.428] | |
| Positive outcome | 1.97 | 7 | 2.775 | .006 | [.575; 3.379] | |
| Negative outcome | 235 | ; | 327 | .744 | [-1.650; 1.181] | |
| Δ Disappointment | 056 |) | 568 | .570 | [249; .137] | |
| Δ Feeling Lucky | 100 |) | -1.005 | .316 | [297; .096] | |
| Δ Joy | 282 | 2 | -1.939 | .054 | [569; .004] | |
| Δ Satisfaction | .126 | | 1.110 | .268 | [097; .349] | |
| Game | .795 | | 1.125 | .262 | [596; 2.186] | |
| Positive outcome x Game | -3.45 | 55 | -3.453 | .001 | [-5.425; -1.486] | |
| Negative outcome x Gam | e 1.66 | 5 | 1.656 | .099 | [314; 3.643] | |
| Gender | 286 | 5 | 674 | .501 | [-1.119; .548] | |
| Conditional effect of the | focal predic | tor at values o | f the modera | tor: | | |
| Outcome | Game | Effect | t | р | CI | |
| Positive | DG | 1.977 | 2.775 | .006 | [.574; 3.379] | |
| Negative | DG | 235 | 327 | .744 | [-1.650; 1.180] | |
| Positive | UG | -1.479 | -2.035 | .043 | [-2.908;049] | |
| Negative | UG | 1.430 | 1.993 | .047 | [.018; 2.842] | |

Table 2 – Significant results of the moderated mediation analysis (Model 5 of Process macro) testing the effects of Outcome (IV), Delta emotions (mediators), Game (moderator) and gender (covariate) on the offer.

Figure 1 – Diagram of the Model 5 – Moderated mediation analysis

