Supplemental Table 1. *B. burgdorferi* strains used in this study.

Strain	Description	Reference
BbP1781	Wild-type B31 5A4	(Ouyang et al., 2008)
EC3/BbP1752	B31 5A4 ∆ <i>rpoS</i> mutant	This study
EG13/BbP1754	BbP1752 complemented in <i>trans</i> with a wild-type copy of <i>rpoS</i> under its native RpoN-dependent promoter (pJSB296)	This study
Bb1974	Wild-type B31 5A4 containing empty vector pJD44	This study
Bb1286	Wild-type B31 5A4 expressing GFP under the control of the constitutive <i>flgB</i> promoter (P <i>flaB-gfp</i>)	(Caimano et al., 2015)
BbP1981	Wild-type B31 5A4 expressing GFP under the control of the <i>ospA</i> promoter <i>PospA-gfp</i>) and tdTomato under the control of the constitutive <i>flgB</i> promoter (<i>PflgB-tdTomato</i>)	This study
c162	Wild-type strain 297 clone	(Caimano et al., 2007)
c174	Strain 297 <i>∆rpoS</i> mutant	(Caimano et al., 2007)
BbP1572 (BbJSB18-B2)	Strain 297 <i>∆rpoN</i> mutant	(Ouyang et al., 2008)
BbP1585 (OY08 A11)	Strain 297 <i>∆bosR</i> mutant	(Ouyang et al., 2011)
AG103	B31 5A18 NP1 clone, transposon mutant parental strain	This study, (Lin et al., 2012)
T10TC085	bba07 transposon mutant	(Lin et al., 2012)
T07TC190	bba34 transposon mutant	(Lin et al., 2012)
T07TC484	bba72 transposon mutant	(Lin et al., 2012)
T11TC534	bba73 transposon mutant	(Lin et al., 2012)
AG135	<i>bba34</i> transposon mutant complemented in <i>cis</i> with a wildtype copy of <i>bba34</i> under the control of the native promoter	This study

Supplemental Table 2. Oligonucleotide primers used in this study

Designation	Sequence (5'-3')	Purpose	Reference
5'rpoS-F1	GCTCCTTTGTTACGGACTCTTCTGTGTCTTTGC	Inactivation	This study
•		of <i>rpoS</i>	,
3'rpoS-F1Ascl	GGCGCGCCCTGAAATTACCCTTGAACAAGATTCAACTC	Inactivation	This study
•		of rpoS	
5'rpoS-F2Ascl	GGCGCGCCGTGAGTAATTAGCTTGTGTTCTCTTACTG	Inactivation	This study
•		of <i>rpoS</i>	•
3'rpoS-F2BssHII	GCGCGCAATTGCATCAGGAATTACACAGCCC	Inactivation	This study
•		of <i>rpoS</i>	
5'rpoSdiag	GGGACTATTGTCCAGGTTATATCT	Confirmation	This study
3'rpoSdiag	CAGTAAGAGAACACAAGCTAATTACTCACG	Confirmation	This study
OspA-BRV2-F	CTCCTTTACTGCTAGCCATAATATATTCTCCTTTTATATT	PospA-gfp	This study
		reporter	•
OspA-BRV2-R	CGGGACCGGTGCTAGCCCTGAAAGTCCCAAAACTG	PospA-gfp	This study
·		reporter	•
PlessSS-F	ATGAGGGAAGCGGTGATCGCCGA	Confirmation	This study
PlessSS-R	TTATTTGCCGACTACCTTGGTGATCTC	Confirmation	This study
aph-F-349	GAAAGCTGCCTGTTCCAAAG	Plasmid	This study
•		retention	•
aph-R-767	GTCTTCTTCCCAGTTTTCGCAATCCA	Plasmid	This study
, i		retention	,
flaB-453-F	AGAGCTTGGAATGCAGCCT	Plasmid	This study
		retention	,
flaB-993-R	GGGAACTTGATTAGCCTGCG	Plasmid	This study
		retention	· · · · · ,
PlessGent-F	ATGTTACGCAGCAGCAACGATG	Confirmation	This study
PlessGent-R	TTAGGTGGCGGTACTTGGGTCCA	Confirmation	This study
5'bb0418tndiag	ATGTTAATAAAAAAAATTTGCTTTTGTTTG	Confirmation	This study
3'bb0418tndiag	TTAGTATTTATAAGTTATAGACATTCCAATAGAATCGTAA	Confirmation	This study
5'bba04tndiag	GCTTCCATCAACAGGAGAAACAAGATAAGAATAC	Confirmation	This study
3'bba04tndiag	CGCATGTTAAACAGCTTGATAAAAGAGATTAGC	Confirmation	This study
5'bba07tndiag	AGAGCCATTITAGCCTTTCTT	Confirmation	This study
3'bba07tndiag	TAAACGCTGTTTTTGTTCTTCAATGTTTTCTAT	Confirmation	This study
5'bba33tndiag	ATGTCTTTTAAGTTGTAGTTCT	Confirmation	This study
3'bba33tndiag	GTCAATGCTGTTACTAAGAATG	Confirmation	This study
5'bba34tndiag	TTATTCTTCTATAGGTTTTATTTCTGATAGGGCAAATCTT	Confirmation	This study
3'bba34tndiag	ATGATAATAAAAAAAAAGAGGACTTTTAATACTGGGCATTG	Confirmation	This study
5'bba72tndiag	GCATTAGGTCAAATTCTGCGTGTATTAGTAGATCG	Confirmation	This study
3'bba72tndiag	GTAGTGTATGTGGTCACAACAGGTTTTTAGCGG	Confirmation	This study
5'hha73thdiag		Confirmation	This study
3'bba73tndiag	CCTTGTTTGCACCCTCAGCAAC	Confirmation	This study
5'bbb09tndiag	GCATGAATGCCGGTTTTAAATTTACCATCTCC	Confirmation	This study
5'hbb09tndiag	GATAATGCTTTTATTAAAGCTAGATTTTACTTTGAGTTCTGC	Confirmation	This study
5'hba3/c_E1	CGGTACCCCGGGGATCCGCATTTTACAGGTTTTTGAACACT	Cloning	This study
	CTCATC	Clothing	This Study
3'bba34c_E1		Cloning	This study
5 004540-1 1		Clothing	This study
5'bba34a Strop		Cloning	This study
5 bba540-Sirep		Cloning	This study
21 hbo210 Strop		Claning	This study
5 bba54c-Strep	COTTOCTOR	Cioning	This study
Elbergal Eg		Olau-lin i	This st d
5 DDa34C-F2		Cioning	i nis study
		Olau-lin i	This st 1
3 DDa34C-F2		Cloning	i his study
	GGAGI		
bba34-F	CAAGCGAIGTIGGTICGTITC	qRT-PCR	(Iyer et al.,
			2015)
bba34-R	TACTGGGCATTGCTACTGTAATC	qK1-PCK	(Iyer et al.,
			2015)

Supplemental Table 3. RpoS-deficient organisms are avirulent in C3H mice by needle-inoculation and tick transmission.

			Tick-infected mice ²					
	Ear	skin	Lymph nodes	Joints	Bladder	Heart	Serology ³	Ear
WT	6/6	6/6	6/6	6/6	6/6	6/6	5/5	5/5
∆rpoS	0/6	0/6	0/6	0/6	0/6	0/6	0/5	0/5
<i>rpo</i> Scomp	6/6	6/6	6/6	6/6	6/6	4/6	5/5	4/5

 ¹Tissues were collected from syringe-inoculated mice two weeks post-inoculation with 10⁵ organisms. Data represent two independent experiments, 3 mice per strain, per experiment.
 ²Ear tissues were collected from C3H/HeJ mice 2 weeks post-repletion with ~10-15 nymphs per mouse.

³Serology was performed using serum collected from tick-infected C3H/HeJ mice 2 weeks post-repletion with ~ 10-15 hymphs per mouse.
³Serology was performed using serum collected from tick-infected C3H/HeJ mice 2 weeks post-repletion immunoblotted against whole cell lysates of wild-type strain B31 5A4.

	Genomic				Fold-	Closest	P31 Fold Pog
Gene ID	element ¹	Gene	Description	Lipo ²	Regulation ³	match in B31 ⁴	in DMCs ⁵
Bbu297_Z26	lp28-6		Hypothetical protein	ND	98.25		
Bbu297 A65	lp54		Lipoprotein putative (Pfam54)	Surface	79.24	BBA65	3.29 (6)
Bbu297_Z23	lp28-6		Lipoprotein putative	ND	63.37		
Bbu297_A71	lp54		Hypothetical protein	ND	35.38		
Bbu297_Z06	lp28-6		Hypothetical protein	ND	14.83		
Bbu297_Z27	lp28-6		Hypothetical protein	ND	14.12		
Bbu297_A04	lp54		Putative antigen S2 truncated	Surface	14.10	BBA04	2.21
Bbu297_E04	lp25		outer membrane protein	Surface	8.51	BBI42, BBK53	ND (7)
Bbu297_Z19	lp28-6		Hypothetical protein	ND	7.53		
Bbu297_J18	lp36		ABC transporter ATP-binding protein-like protein		7.31	BBJ26	10.24 (6)
Bbu297_R41	cp32	2.9-11	Truncated Mlp	ND	6.13		
Bbu297_J20	lp38		Hypothetical protein		5.82	BBJ24	9.21 (6)
Bbu297_I24	lp28-4		Outer membrane protein P13	ND	5.68		
BB0842	main	arcB	Ornithine carbamoyltransferase catabolic		5.63	BB0842	3.07 (6)
Bbu297_R40	cp32	elpA1	ElpA1 (Erp45)	ND	5.63		
Bbu297_K32	lp38		Lipoprotein putative	Surface	4.89	BBI42, BBK53	ND (7)
Bbu297_K01	lp38		Hypothetical protein		4.84		
Bbu297_A73	lp54		P35 antigen putative lipoprotein (Pfam54)	Surface	4.71	BBA64	-3.63
BB0689	main		Hypothetical protein	Surface	4.40	BB0689	3.78 (6)
Bbu297_J17	lp36		Permease putative domain protein		4.26	BBJ27	5.95 (6)
BB0400	main		Hypothetical protein		3.89	BB0400	4.38 (6)
BB0040	main	cheR-1	Chemotaxis protein methyltransferase		3.78	BB0040	3.3 (6)
BB0116	main	malX-1	PTS system maltose and glucose-specific IIABC compone	ent .	3.73 (8)	BB0116	5.22 (6)
Bbu297_W45	cp32		TM2 domain family	ND	3.72		
Bbu297_S02	cp32		DUF1357 SF	ND	3.49		
BB0729	main	gltP	Glutamate transporter		3.48 (8)	BB0729	2.71
Bbu297_S03	cp32		Lyme disease proteins of unknown function	ND	3.23		
Bbu297_S07	cp32		BBM07-like protein	ND	3.14		
BB0147	main	flaB	Flagellin		3.11	BB0147	1.35
BB0843	main		Arginine-ornithine antiporter		3.09	BB0843	2.31
BB0578	main	mcp-1	Methyl-accepting chemotaxis protein		3.07 (8)	BB0578	3.47 (6)

Supplemental Table 4. *B. burgdorferi* genes upregulated in DMCs by RpoS in strain 297 but not strain B31.

¹ Corresponding genome location for respective genes in strain 297. lp28-6 in 297 and lp28-2 in strain B21 share a large number of orthologous genes and likely represent divergent forms of an ancestral plasmid. Because lp25 was missing from the clonal 297 isolate used for whole genome sequencing, the corresponding plasmid from the very closelyrelated strain JD-1 (Casjens et al., 2012) was used for mapping.

² Lipoprotein localization for strain B31 orthologs based on (Zuckert et al., 2004) and/or previously published reports. ND, not determined.

³ Values are for the wildtype vs ∆rpoS mutant comparison. Highlighting is used to indicate genes that were upregulated at least 3-fold with adjusted p value (q) <0.05.</p>

⁴ Closest matches in strain B31 based on pairwise BLAST-P. Proteins sharing >90% identity and located on similar genetic elements were considered orthologous. Dots (·) indicates genes for which no clear ortholog could be identified in strain B31.

⁵ Values are for the B31 wildtype vs $\Delta rpoS$ mutant comparison.

⁶ Significant in strain B31 DMC wildtype vs $\Delta rpoS$ mutant but not significant (<3-fold regulation and/or q>0.05) in the *rpoS* comp vs $\Delta rpoS$ mutant comparison.

⁷ Closest match could not be determined based on amino acid sequence identify. Shares 89% amino acid identity with BBI42 (4.27-fold) and BBK53 (3.22-fold) in strain B31.

⁸ Regulated by both RpoS and RpoD (dually-transcribed) (Caimano et al., 2007).

Supplemental Table 5. *B. burgdorferi* genes repressed by RpoS in DMCs in strain 297 but not strain B31.

	C				297 Fold-	Closest	P31 Fold Dog
Gene ID	Genomic	Gene	Description	Lipo ²	Reg in	match in	in DMC ⁶⁵
	element				DMCs ³	B31 ⁴	III DIVICS
Bbu297_A67a	lp54		Antigen P35 homolog (Pfam54)	ND	-16.67		
Bbu297_K24	lp38		Hypothetical protein		-10.49	BBK34	-1.66
Bbu297_V30	cp32		Hypothetical protein	ND	-8.28		
Bbu297_A41	lp54		Hypothetical protein		-6.31	BBA41	-10.43 (6)
Bbu297_A53	lp54		Bbs27 protein		-5.69	BBA53	-6.03 (6)
Bbu297_A38	lp54		Conserved hypothetical protein		-5.16		
Bbu297_A40	lp54		Lyme disease protein		-5.04	BBA40	-11.2 (7)
Bbu297_A39	lp54		Hypothetical protein	ND	-5.02		
Bbu297_K27	lp38		Transposase-like protein	ND	-4.74		
BB0542	main		Hypothetical protein	P-IM	-4.45	BB0542	1.22
Bbu297_J02	lp36		Hypothetical protein	ND	-4.43		
Bbu297_A42	lp54		Hypothetical protein		-4.16	BBA42	-5.79 (6)
Bbu297_A45	lp54		Hypothetical protein		-4.06	BBA45	-3.61 (7)
Bbu297_A54	lp54		Hypothetical protein		-3.84	BBA54	-6.74 (6)
BBUJD1_E06	lp26	bptA	Borrelia persistence in ticks protein A		-3.82	BBE16	-2.76
BBUJD1_E07	lp25		Conserved hypothetical protein	ND	-3.68		
Bbu297_A43	lp54		Hypothetical protein		-3.63	BBA43	-3.92 (6)
Bbu297_B13	cp26	pf49	PF-49 protein	ND	-3.56		
Bbu297_J22	lp36		Borrelia ORF-A SF		-3.54	BBJ19	-2.08
Bbu297_J26	lp36		Transposase-like protein	ND	-3.40		
Bbu297_H08	lp28-4		RepU		-3.37	BBH13	-2.92
Bbu297_J06	lp36		Virulent strain associated lipoprotein	ND	-3.29		
Bbu297_B06	cp26	chbB	PTS system Chitobiose-specific IIB protein		-3.27	BBB06	-1.57
Bbu297_B07	cp26		outer surface protein-like protein		-3.18	BBB07	-1.42
Bbu297_H23	lp28-4	pf49	PF-49 protein	ND	-3.05		
Bbu297_P41	cp32		Conserved hypothetical protein	ND	-3.03		
Bbu297_V41	cp32		Conserved hypothetical protein	ND	-3.03		
Bbu297_X41	cp32		Conserved hypothetical protein	ND	-3.03		
Bbu297_B27	cp26		Lipoprotein putative	P-IM	-3.01	BBB27	-1.58
Bbu297_J25	lp36	pf49	PF-49 protein		-3.00	BBJ16	1.7

¹ Corresponding genome location for respective genes in strains B31 and 297.

² Lipoprotein localization for strain B31 orthologs based on (Zuckert et al., 2004) and/or previously published reports. P_IM, periplasmic leaflet of inner membrane. ND, not determined.

³ Values are for the wildtype vs $\Delta rpoS$ mutant comparison. Highlighting is used to indicate genes that were upregulated at least 3-fold with adjusted *p* value (*q*) < 0.05.

⁴ Closest matches in strain B31 based on pairwise BLAST-P. Proteins sharing >90% identity and located on similar genetic elements were considered orthologous. Dots (·) indicates genes for which no clear ortholog could be identified in strain B31.

⁵ Values are for the B31 DMC wildtype vs. *∆rpoS* mutant comparison.

⁶ Not significant (q>0.05).

⁷ Significant in strain B31 DMC wildtype vs. $\Delta rpoS$ mutant but not rpoS comp vs $\Delta rpoS$ mutant comparison.



Supplemental Figure 1. Generation of strain B31 5A4 $\Delta rpoS$ mutant and *trans*-complemented strains. A. Cartoon depicting the chromosomal insertion event using pJSB634A to generate a strain B31 5A4 $\Delta rpoS$ mutant. B. Plasmid map for pJSB296, the cp9-based shuttle vector used for *trans* complementation of the $\Delta rpoS$ mutant.



Supplemental Figure 2. Phylogenetic analysis of RpoS homologs. Annotated RpoS homologs available in the SEED database (Disz et al., 2010) were aligned using Omega (Sievers et al., 2011) with default settings. Unrooted neighbor-joining trees were visualized and annotated using Interactive Tree of Life (iTOL, v 4.3) (Letunic and Bork, 2016).



Supplemental Figure 3. Comparison of GFP fluorescence in PospA-gfp/PflgB-tdTomato (dual color) and PflaB-gfp (GFP only) strains. A. Representative quad plots for the non-fluorescent (NF) control (BbP1781), PospA-gfp (BbP1981), and PflaB-gfp (BbP1286) stained with DAPI. B. Bar graph comparing the percentage (%) of GFP+ NF control, PospA-gfp and PflaB-gfp subpopulations. C. Relative GFP mean fluorescence intensities (MFIs) of NF control, PospA-gfp and PflaB-gfp DAPI+ events. Data in panels B and C represent the averages and standard errors of the mean of four biologically-independent cultures for each strain. Significance was determined using a Mann-Whitney test with $p \le 0.05$ being considered significant. N.S., Not significant.



Supplemental Figure 4. Expression of *ospA* is repressed in mice following needle-inoculation and is not turned on in tissue surrounding the bite site during acquisition. A. Representative composite two-photon microscopy images of ears from $Myd88^{-/-}$ mice either 8 or 13 days after needle-inoculation with *B. burgdorferi* expressing a PflaB-gfp (BbP1286) or PospA-gfp (BbP1981) fluorescent reporter. **B**. Representative composite two-photon microscopy images of tissue surrounding the bite site during acquisition on $Myd88^{-/-}$ mice infected with *B. burgdorferi* expressing a PflaB-gfp (BbP1286) or PospA-gfp (BbP1981) fluorescent reporter. **B**. Representative composite two-photon microscopy images of tissue surrounding the bite site during acquisition on $Myd88^{-/-}$ mice infected with *B. burgdorferi* expressing a PflaB-gfp (BbP1286) or PospA-gfp (BbP1981) fluorescent reporter. Images were acquired ~96 hours post-placement of naïve nymphs. Three-dimensional z-stack images were rendered using Volocity software from images of sequential *x*, *y* planes taken at different levels. Hair follicles and dermal collagen fibers fluoresce yellow-orange and blue, respectively, due to second-harmonic generation. A minimum of 20 fields per tissues were examined.



Supplemental Figure 5. RpoS is required for persistence in murine tissues. Bar graphs depicting the average culture scores for tissues collected from mice infected with WT+empty vector (BbP1974) and *rpoS*comp (BbP1754) strains (3 mice per group, per strain, per time point). Scores are based on culturing data for individual tissues presented in Table 1. +++, ++, + and negative (-) culture data points were assigned scores of 3, 2, 1 and 0, respectively. Numbers on *x*-axis indicate weeks post-infection. *p* values for pairwise comparisons (WT+empty vector and *rpoS*comp at the same time point) were determined using a two-tailed *t* test. *, *p*≤0.05. This figure is a graphical representation of data presented in Table 1.



Supplemental Figure 6. RpoS upregulates a subset of genes encoded on Ip28-2 in B31 and the orthologous plasmid in strain 297 (Ip28-6) only within DMCs. Orthologous and non-orthologous RpoS-upregulated genes in strains B31 and 297 are shown in yellow and orange, respectively. Genes in grey were expressed but not regulated by RpoS. *, *bbg25* and *bbg27* were upregulated by RpoS *in vitro* following temperature-shift as well as in DMCs.



Supplemental Figure 7. **RpoS-upregulates expression of a subset of cp32-encoded variable lipoproteins belonging to the** *ospE/ospF/elp, mlp*, and *revA* paralogous gene families. **A**. Representative cp32 plasmid showing the locations of *ospE/ospF/elp, mlp* and *rev* paralogous lipoprotein genes and the plasmid-specific partitioning region. In strains B31 and 297, only two cp32 plasmids (cp32-1 and cp32-6 in B31 and cp32-1 and cp32-2 in 297) contain *rev* loci; all other cp32s contain overlapping *rep+/-* loci (Casjens et al., 1997;Yang et al., 1999;Caimano et al., 2000). Phylogenetic analyses of OspE/OspF/Elp (**B**) and Mlp (**C**) full-length lipoproteins from strains B31 and 297 generated in Clustal Omega (Sievers et al., 2011) using default settings. Unrooted Neighbor-joining trees were visualized and annotated using Interactive Tree of Life (iTOL, v 4.3) (Letunic and Bork, 2016). Blue shading indicates cp32-encoded paralogs upregulated by RpoS in either strain. RpoS-upregulated paralogs in panels B and C are shaded blue. **D**. Multiple sequence alignment of RpoS-upregulated RevA paralogs from strains B31 and 297.



Supplemental Figure 8. RpoS-regulated Pfam54 paralogs in strains B31 and 297. Phylogenetic analysis of Pfam54 proteins from strains B31 and 297 was generated in Clustal Omega (Sievers et al., 2011) using default settings. Unrooted Neighbor-joining trees were visualized and annotated using Interactive Tree of Life (iTOL, v 4.3)(Letunic and Bork, 2016). Shading indicates Pfam54 paralogs upregulated (yellow) or repressed (green) by RpoS in the designated strain. Asterisks (*) are used to indicate Pfam54 genes that appear to be RpoS-regulated but were exclude for the following reasons: *bba64* was significantly upregulated by RpoS *in vitro* (11.79-fold, $q \leq 0.05$) but not in DMCs. Of note, RNA-seq data for *Bbu297_a73*, the strain 297 *bba64* ortholog, agree with previous microarray data using DMC-cultivated strain 297 (Caimano et al., 2007). *bba65* was significantly upregulated (3.29-fold, $q \leq 0.05$) in the DMC wildtype vs. $\Delta rpoS$ mutant comparison but not the *rpoS*comp vs. $\Delta rpoS$ mutant comparison (2.55-fold).

٨		-35	_extended -10_	$\stackrel{+1}{\longmapsto}$ mRNA
A	B31_erpC (ospE) B31_P39 (ospE) 297_P38_V38_X38 (ospEs) 297_N35 (p21) B31_O39 (erpL) B31_M38 (erpK) 297_S41 (ospF) 297_W43 (bbk2.11) B31_S41 (erpG) 297_M28 (bbk2.10) 297_R40 (elpA1) 297_O28 (elpA2)	AT CTTTGAA ATATTG CAATTATT ATCTTTGAA ATATTG CAATTATT ATCTTTGAA ATATTG CAATTATT ATCCTTAAA ATATTG CAATTATT ATCTTTGAAAAATTG TATTATT ATCTTTGAAAAATTG TATTATT ATCTTTGAAAAATTG TAATTATT ATCTTTGAAAAATTG TAATTATT ATCTTTGAAAAATTG TAATTATT ATCTTTGAAAAATTG TAATTGTT ATCTTTGAAAAATTG TAATTGTT ATCTTTGAAAAATTG TAATTGTT ATCTTTGAAAAATTG TAATTGTT ATCTTTGAAAAATTG TAATTGTT	A G C T G T G T G T G G T A T G A T T A G G A T G T A T T G T G G G T A T G A T T A G G A G C T G T T G T G T G G T A C T A T T A G A T C T G T T G T G T G G T A T G A T T A G C G G T G T T G C G T T A G A C T T A A G C G G T G T G C G T T A G A C T T A A G C G G T G T G C G T T A G A C T T A A G C G G T G T G T G G T A A A C T T A A G C G G T G T G T G G T A A A C C T T A A G C G G T T G T G T G G T A A G C T T A A G C G G G T T G T G G T A A G C T T A A G C G G G T T G T G G T A A G C T T A A G C G G G T T G T G G T A A G C T T A A G C G G T T G T G T G T A G A T T A G C G G T T G T G T A G T A A G C T T A A G C G G T T G T G T A G T A A G C T T A A G C G G T G T G T G T A G T A A G C T T A A G C G G T G T G T G T A G T A A G C T T A A G C G G T G T G T G T A G T A A G C T T A A G C G G T G T G T G T A G T A A G C T T A A G C G G T G T G T G T A G T A A G C T T A A G C G G T G T G T G T A G T A A G C T T A A G C G G T G T G T G T A G T A G C T T A A G C G G T G T G T G T A G T A G C T T A G C T T A G C T C C T A C C C C C C C C C C C C C C	GACT GACT GACT GACT GGAT GGAT GGAT GGCT GGC
R			positions	
B31 M38	ErpK KNYASGEDVKKSLEQ	D L K G K V K G F L D T K K E E F F G D F K K P	EAKVQPKDEESMQADEPQEQ	GEDQVVQGVAEDQKLKEEIEQ
B31 039 F	ErpL KNYASGENLKNS-EQ	N L E S S E Q N V K K T	EQEIKKQVEGFLEILETKDL	SKLDEKD TKEIEK
297 E43 E	Isbk2.11 KNYASGENLKNS-EQ	N L E S S E Q N V K K T	EQEIKKQVEGFLEILETKDL	SKLDEKD TKEIEK
297 S41 0	PspF KNYATSKDLEGA-VQ	D L E S S E Q N V K K T	EQEIKKQVEGFLEILETKDL	NKLD
B31 M38	ErpK KIKELKDKIEKSDPK	S V S L K T Y S D Y E K E I E E L K E K L K D K	EKFEKELE I LEKALNEK I EK	R K K E L E E S Q K K F E E L K G Q V E S
B31 O39	ErpL QIQELKNKIEKLDSK	K T S I E T Y S E Y E E K I N K I K E K L K G K	G - LEDKFKELEESLAKKKGE	R K K A L Q E A K Q K F E E Y K Q V D T
297 E43 E	Sbk2.11 QIQELKNKIEKLDSK	K T S I E T Y S E Y E E K I N K I K E K L K G K	G - LEDKFKELEESLAKKKGE	R K K A L Q E A K Q K F E E L R V Q V E S
297 S41 O	SppF RIQELKEKIEKLEAK	K T S L K T Y S E Y E E K L K Q I K E K L K G K	ADLEDKLKGLEDSLKKKKEE	R K K A L E D A K K K F E E F K G Q V G S
B31 M38	ErpK A I G I T D G E R A K N Q G K	VG I EA LRHARG LG FKN I S SG	- NSTSDIAKEIIVSSLKKIE	E E L E E L KK L E K E S KD S N K K E
B31 O39 I	ErpL S T G K T Q G D R S K N R G G	VG VQ AWQCANELG LG V S Y S NGG S D	NSNTDELANKVIDDSLKKIE	E E L K G I E E D K K E
297 E43 E	Bbk2.11 T T G Q T Q G Q R A G N Q G Q	VG QQ AWK Y A R E LG FK NMT GG	DNDTSNMANEVITNSLKKIE	E E L E E L K K L E K E S KD Y N K K E
297 S41 O	ExpF A T G V T T G H R A G N Q G S	I GA QAWQCAN S LG LG V S Y S S S T	GTDSNELANKVIDDSIKKID	E E L K N T I E N N G K V K K E

Supplemental Figure 9. Only a subset of *ospE/ospF/elp* paralogs are regulated by RpoS in DMCs. **A**. The upstream regions for RpoS-upregulated *ospF* and *elpA* paralogs contain polymorphisms known or predicted to be involve in promoter selectivity by RpoS in *B. burgdorferi* strains B31 and 297 (Eggers et al., 2004;2006). **B**. Multiple sequence alignment of RpoS-upregulated OspF paralogs in strains B31 and 297 show substantial divergence at the amino acid level.



Supplemental Figure 10. Schematic depiction of genome location and insertion sites for strain B31 *bba07*, *bba34*, *bba72* and *bba73* transposon (Tn) mutants used in this study. Numbers on the left indicate the unique designation given to each mutant by Lin *et al.* (Lin et al., 2012) Primers used to confirm the insertion sites for each mutation are indicated by black arrows. The gentamicin-resistance cassette (Gent) and signature-tagged *himar1* transposon are shown in red and blue, respectively.

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